

## Pre-Qualification Questionnaire

### Your Guide to More Accurate Quotes

**Applicant's Name** \_\_\_\_\_

**Date of Birth** \_\_\_\_\_

1. Have you (proposed insured) used any form of tobacco (cigarettes, pipe, cigars, chew, nicotine gum, or patches) in the last:  
 60 months  Yes  No *If "yes," Super Preferred is not available.*  
 12 months  Yes  No *If "yes," Standard at best, tobacco rates will apply.*

2. Has insured ever been rated or declined for insurance?  
 Yes  No

If so, why? \_\_\_\_\_

*If "yes" quote should be based on Standard rate class. (You may want to contact your Broker General Agent before submitting as a TeleLife case.)*

3. Height \_\_\_\_\_ Weight \_\_\_\_\_

*If weight is within the limits on the table, you may quote the appropriate class. Weight outside of the table would qualify for Standard at best.*

4. Have you ever been treated for high blood pressure?  
 Yes  No *If "yes," Super Preferred is not available.*

5. Has any member of your family (parent or sibling) been treated for cancer, heart disease, or any cardiac related condition prior to age 60?  
 Yes  No *If "yes," Super Preferred is not available.\**

6. Has any member of your family (parent or sibling) died from cancer, heart disease, or any cardiac related condition prior to age 60?  
 Yes  No *If "yes," Preferred is not available.\**

7. Are you currently taking or have you been advised to take any prescription medications?  
 Yes  No

If so, what type and why? \_\_\_\_\_

\_\_\_\_\_

**West Coast Life Build Chart (07/06)**

Height	Super Preferred Maximum	Preferred Maximum
4'8"		
4'9"		
4'10"		
4'11"		
5'0"	137	156
5'1"	142	160
5'2"	147	165
5'3"	152	170
5'4"	157	175
5'5"	161	178
5'6"	167	185
5'7"	171	190
5'8"	177	195
5'9"	182	200
5'10"	187	205
5'11"	192	211
6'0"	198	217
6'1"	204	224
6'2"	210	233
6'3"	216	238
6'4"	222	245
6'5"	227	252
6'6"	234	259
6'7"	240	267
6'8"	246	275
6'9"	253	283
6'10"	n/a	291
6'11"	n/a	300

*Treatment for diabetes, cancer, heart disease, alcohol or drug abuse, a DUI/reckless driving conviction in last five years, or two or more moving violations in last three years preclude Super Preferred and Preferred.*

*Refer to the West Coast Life Underwriting Guide W-8507 (07/01/06), for an easy reference guide to our Super Preferred and Preferred rate classes.*

\*Waived if the applicant is actual age 60 or older unless both natural parents died from one of the same preceding impairments prior to age 60.