



# Client Information

**Client Name** Tom Smith      **Amount** \$500,000      **Health Classes** Preferred Non-Tobacco  
 Standard Non-Tobacco      **Agent Name** Imeriti, Inc.  
**Gender** Male      **State** CA      **Payment Option** Annual      **Agent Phone Number** 858-793-6274  
**Age** 50

Year	Age	West Coast Life	West Coast Life	West Coast Life	West Coast Life
		Focus Term 20 (guar 20) Preferred Nontobacco	Focus Term 20 (guar 20) Standard Nontobacco	Focus Term 30 (guar 30) Preferred Nontobacco	Focus Term 30 (guar 30) Standard Nontobacco
		20 Year	20 Year	30 Year	30 Year
31	80/80	\$67,940.00	\$67,940.00	\$67,940.00	\$67,940.00
32	81/81	\$75,910.00	\$75,910.00	\$75,910.00	\$75,910.00
33	82/82	\$84,210.00	\$84,210.00	\$84,210.00	\$84,210.00
34	83/83	\$93,160.00	\$93,160.00	\$93,160.00	\$93,160.00
35	84/84	\$103,070.00	\$103,070.00	\$103,070.00	\$103,070.00
	<b>Total</b>	<b>\$848,280.00</b>	<b>\$857,980.00</b>	<b>\$497,640.00</b>	<b>\$549,090.00</b>
36	85/85	\$114,140.00	\$114,140.00	\$114,140.00	\$114,140.00
37	86/86	\$126,410.00	\$126,410.00	\$126,410.00	\$126,410.00
38	87/87	\$139,810.00	\$139,810.00	\$139,810.00	\$139,810.00
39	88/88	\$154,170.00	\$154,170.00	\$154,170.00	\$154,170.00
40	89/89	\$169,320.00	\$169,320.00	\$169,320.00	\$169,320.00
	<b>Total</b>	<b>\$1,552,130.00</b>	<b>\$1,561,830.00</b>	<b>\$1,201,490.00</b>	<b>\$1,252,940.00</b>

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<b>Client Name</b> Tom Smith	<b>Amount</b> \$500,000	<b>Health Classes</b> Preferred Non-Tobacco Standard Non-Tobacco	<b>Agent Name</b> Imeriti, Inc.
<b>Gender</b> Male	<b>State</b> CA	<b>Payment Option</b> Annual	<b>Agent Phone Number</b> 858-793-6274
<b>Age</b> 50			

## Guaranteed Pricing

	<b>West Coast Life</b>	<b>West Coast Life</b>	<b>West Coast Life</b>	<b>West Coast Life</b>
	Focus Term 20 (guar 20)	Focus Term 20 (guar 20)	Focus Term 30 (guar 30)	Focus Term 30 (guar 30)
	Preferred Nontobacco	Standard Nontobacco	Preferred Nontobacco	Standard Nontobacco
<b>Details</b>				
<b>Ratings</b>	AM Best A+ S&P AA-	AM Best A+ S&P AA-	AM Best A+ S&P AA-	AM Best A+ S&P AA-
<b>Calc Age</b>	Nearest Age 50	Nearest Age 50	Nearest Age 50	Nearest Age 50
<b>Notes</b>	The contents of this website are for illustration purposes only. For current information, please use our WinFlex software. Waiver of premium not available after Table 4 (D)	The contents of this website are for illustration purposes only. For current information, please use our WinFlex software. Waiver of premium not available after Table 4 (D)	The contents of this website are for illustration purposes only. For current information, please use our WinFlex software. Waiver of premium not available after Table 4 (D)	The contents of this website are for illustration purposes only. For current information, please use our WinFlex software. Waiver of premium not available after Table 4 (D)
<b>Pay Options</b>				
Annual	\$1,285.00	\$1,770.00	\$2,445.00	\$4,160.00
Semi	\$668.20	\$920.40	\$1,271.40	\$2,163.20
Quarterly	\$340.53	\$469.05	\$647.93	\$1,102.40
Monthly	\$112.44	\$154.88	\$213.94	\$364.00