

Personal Financial Inventory

| | | |
|---|--------------------------------------|------------------|
| Client #1 | | |
| Client #2 | | |
| Income, savings, expenses | | |
| Current annual income: | Client #1 | Client #2 |
| Salary/wages | \$ | \$ |
| Pension | \$ | \$ |
| Social Security | \$ | \$ |
| Other | \$ | \$ |
| Investment income: | | |
| Taxable | \$ | \$ |
| Nontaxable/tax-deferred | \$ | \$ |
| Total annual income | \$ | \$ |
| Tax bracket (marginal) | | % |
| Tax filing status | | |
| Current annual savings: | | |
| Personal savings | \$ | \$ |
| IRA contributions | \$ | \$ |
| Company retirement plan (vested amount) | \$ | \$ |
| Total annual savings | \$ | \$ |
| Current annual expenses: | Combined for Client #1 and #2 | |
| Taxes | \$ | |
| Housing | \$ | |
| Food/clothing | \$ | |
| Insurance | \$ | |
| Education | \$ | |
| Entertainment | \$ | |
| Charity | \$ | |
| Other | \$ | |
| Total annual expenses | \$ | |
| | | |

Information gathered by this financial inventory is to be used for general overview purposes only.

Allianz Life Insurance Company
of North America
5701 Golden Hills Drive
Minneapolis, MN 55416-1297

| Investment assets | | | | |
|------------------------------------|---------------|-----------|-------|-------------------------|
| | Current value | | | Purchase price and date |
| | Client #1 | Client #2 | Joint | |
| Cash, savings, money market funds | | | | |
| 1. | \$ | \$ | \$ | |
| 2. | \$ | \$ | \$ | |
| 3. | \$ | \$ | \$ | |
| 4. | \$ | \$ | \$ | |
| Certificates of deposit | | | | |
| 1. | \$ | \$ | \$ | |
| Bonds | | | | |
| 1. | \$ | \$ | \$ | |
| 2. | \$ | \$ | \$ | |
| 3. | \$ | \$ | \$ | |
| 4. | \$ | \$ | \$ | |
| Stocks | | | | |
| 1. | \$ | \$ | \$ | |
| 2. | \$ | \$ | \$ | |
| 3. | \$ | \$ | \$ | |
| 4. | \$ | \$ | \$ | |
| Mutual funds | | | | |
| 1. | \$ | \$ | \$ | |
| 2. | \$ | \$ | \$ | |
| 3. | \$ | \$ | \$ | |
| 4. | \$ | \$ | \$ | |
| Other | | | | |
| 1. | \$ | \$ | \$ | |
| 2. | \$ | \$ | \$ | |
| 3. | \$ | \$ | \$ | |
| 4. | \$ | \$ | \$ | |
| Total investment assets (A) | \$ | \$ | \$ | |

| Retirement assets | | | | |
|---|---------------|-----------|---------------------|------------------------|
| | Current value | | Primary beneficiary | Contingent beneficiary |
| | Client #1 | Client #2 | | |
| Company retirement plans (401(k), profit sharing, money purchase pension, 403(b), etc.) | | | | |
| 1. | \$ | \$ | | |
| 2. | \$ | \$ | | |
| 3. | \$ | \$ | | |
| 4. | \$ | \$ | | |
| IRAs | | | | |
| 1. | \$ | \$ | | |
| 2. | \$ | \$ | | |
| 3. | \$ | \$ | | |
| 4. | \$ | \$ | | |
| Annuities (fixed and variable) | | | | |
| 1. Owner: _____ Annuitant: _____ | \$ | \$ | | |
| 2. Owner: _____ Annuitant: _____ | \$ | \$ | | |
| 3. Owner: _____ Annuitant: _____ | \$ | \$ | | |
| 4. Owner: _____ Annuitant: _____ | \$ | \$ | | |
| Other (savings for retirement only) | | | | |
| 1. | \$ | \$ | | |
| 2. | \$ | \$ | | |
| 3. | \$ | \$ | | |
| 4. | \$ | \$ | | |
| Total retirement assets (B) | \$ | \$ | | |

| Personal assets | | | | |
|----------------------------------|---------------|-----------|-----------|---------------|
| | Current value | | | Current value |
| | Client #1 | Client #2 | Joint | |
| Residence | \$ | \$ | \$ | \$ |
| Vacation home | \$ | \$ | \$ | \$ |
| Personal property | \$ | \$ | \$ | \$ |
| Business assets | \$ | \$ | \$ | \$ |
| Other | | | | |
| 1. | \$ | \$ | \$ | \$ |
| 2. | \$ | \$ | \$ | \$ |
| 3. | \$ | \$ | \$ | \$ |
| 4. | \$ | \$ | \$ | \$ |
| Total personal assets (C) | \$ | \$ | \$ | |
| Total assets (D)= (A+B+C) | \$ | \$ | \$ | |

| Liabilities | | | |
|---|-----------|-----------|-----------|
| | Liability | | |
| | Client #1 | Client #2 | Joint |
| Home mortgage | \$ | \$ | \$ |
| Credit card debt | \$ | \$ | \$ |
| Car loans | \$ | \$ | \$ |
| Business loans | \$ | \$ | \$ |
| Other loans and liabilities | \$ | \$ | \$ |
| 1. | \$ | \$ | \$ |
| 2. | \$ | \$ | \$ |
| 3. | \$ | \$ | \$ |
| 4. | \$ | \$ | \$ |
| Total liabilities (E) | \$ | \$ | \$ |
| Net worth = total assets – total liabilities (D-E) | \$ | \$ | \$ |

| Insurance | | | | | | | | |
|--------------------------|---------|-----------------|----------------|--------------------|----------------|------------|-------|----------------|
| Life insurance | | | | | | | | |
| Company name(s) | Type | Insured | Owner | Beneficiary | Death benefit | Cash value | Loans | Annual premium |
| 1. | | | | | | | | |
| 2. | | | | | | | | |
| 3. | | | | | | | | |
| 4. | | | | | | | | |
| Disability insurance | | | | | | | | |
| Company name(s) | Insured | Monthly benefit | Benefit period | Elimination period | Annual premium | | | |
| 1. | | \$ | | | \$ | | | |
| 2. | | \$ | | | \$ | | | |
| Long term care insurance | | | | | | | | |
| Company name(s) | Insured | Monthly benefit | Benefit period | Elimination period | Annual premium | | | |
| 1. | | \$ | | | \$ | | | |
| 2. | | \$ | | | \$ | | | |